

158 2021

The upsides of downward deference

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This article is part of IESE Insight Review, issue 158, 2021.

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The upsides of downward deference

By B. Sebastian Reiche and Tsedal B. Neeley

Leaders who find themselves out of their element can get ahead by deferring to subordinates. Here we explain how power can come from letting it go.

